

2015 Annual Consultants' Conference

June 24-27, 2015

The Roosevelt New Orleans Hotel New Orleans, LA USA



A Hands-On Workshop for Starting and Completing A Personal Injury Economic Damages Analysis

Presented by:

Robert Vance, CPA, ABV, CFF, CVA, CFP Forensic & Valuation Services, PLC 901-507-9173 www.forensicval.com rvance@forensicval.com



DISCLAIMER

All rights reserved. No part of this work covered by the copyrights herein may be reproduced or copied in any form or by any means—graphically, electronically, or mechanically, including photocopying, audio/video recording, or information storage and retrieval of any kind—without the express written permission of the Consultants' Training Institute™ (CTI™), the National Association of Certified Valuators and Analysts™ (NACVA®), the Institute of Business Appraisers™ (IBA™), and the presenter.

The information contained in this presentation is only intended for general purposes.

It is designed to provide authoritative and accurate information about the subject covered. It is sold with the understanding that the copyright holder is not engaged in rendering legal, accounting, or other professional service or advice. If legal or other expert advice is required, the services of an appropriate professional person should be sought.

The material may not be applicable or suitable for the reader's specific needs or circumstances. Readers/viewers may not use this information as a substitute for consultation with qualified professionals in the subject matter presented here.

Although information contained in this publication has been carefully compiled from sources believed to be reliable, the accuracy of the information is not guaranteed. It is neither intended nor should it be construed as either legal, accounting, and/or tax advice, nor as an opinion provided by the Consultants' Training Institute (CTI), the National Association of Certified Valuators and Analysts (NACVA), the Institute of Business Appraisers (IBA), the presenter, or the presenter's firm.

The authors specifically disclaim any personal liability, loss, or risk incurred as a consequence of the use, either directly or indirectly, of any information or advice given in these materials. The instructor's opinion may not reflect those of the CTI, NACVA, IBA, their policies, other instructors, or materials.

Each occurrence and the facts of each occurrence are different. Changes in facts and/or policy terms may result in conclusions different than those stated herein. It is not intended to reflect the opinions or positions of the authors and instructors in relation to any specific case, but, rather, to be illustrative for educational purposes. The user is cautioned that this course is not all inclusive.

© 2015 National Association of Certified Valuators and Analysts (NACVA). All rights reserved. • 5217 South State Street, Suite 400, SLC, UT, 84107.



The Consultants' Training Institute (CTI) is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted through its web site: learningmarket.org.



Speaker

Robert Vance, CPA, ABV, CFF, CVA, CFP

Forensic & Valuation Services, PLC Memphis, Tennessee

http://www.bealestreet.com/

https://www.google.com/?gws_rd=ssl#q=elvis +impersonator



Sources of Information

- □ Determining Economic Damages, James Publishing, Gerald Martin, Ph.D.
- Personal Injury Damages Advocate and Wrongful Death Damages Advocate software, ValuSource.com
- □ Journal of Forensic Economics published by the National Association of Forensic Economics (NAFE), www.nafe.net
 □
- △ A number of studies and websites will be referenced throughout



Why Does Present Value Matter?

- Economic losses are calculated to the "Present Value" to quantify a steady stream of lost past and lost future income into a single, lump-sum figure for settlement or award purposes
- □ The Present Value of the economic losses is "The Replacement Value of a Life"



The Replacement Value of a Life

Essential Elements

- Loss of Earning Capacity that would have been earned as occupational compensation, less mitigating earnings still able to produce, if any
 - Personal Consumption deducted in WD cases
- Loss of Fringe Benefits that are part of the occupational earning capacity
- □ Loss of Household Services that would have been performed, less services still able to perform



The Replacement Value of a Life

Essential Elements

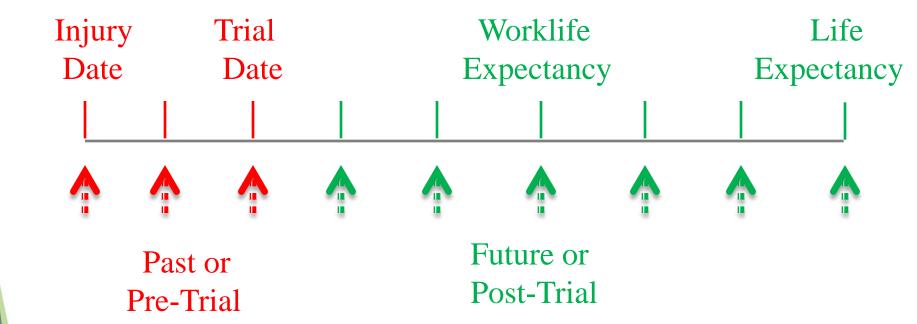
- Medical & Rehabilitation Bills incurred in the past plus estimates of future bills from a Life Care Plan
- □ Discount all Losses to Present Value, usually to the Trial Date



CTI

Timeline for a Damages Analysis

- Loss of Earning Capacity & Loss of Fringe Benefits
- Loss of Household Services & Medical Bills





Data Sheet

Personal Injury or W	rongful Death Data Sheet
Completed By	Completed Date

Case Information									
Case Style					Case No.				
					Jury Trial? Yes No				
Client is:	Plaintiff	Defendant		Personal Injury Case?	Wrongful Death Case?				
County			Judge		Division				
Injury Date		Mediation Date		Trial Date	Report Due Date				

		Attorney	Information		
Attorney 1 Name			Email Address		
Attorney 2 Name			Email Address		
Paralegal Name			Email Address		
Firm Name				Firm Web Address	
Firm Address					
Firm Phone		Insurance Co. ((if Defense)		
Opposition Attorney Name					
Opposition Firm Name					

	Plainti	ff/Decedent Inform	ation		
Plaintiff Name		Gender	Birth Date	1	Race
Education/Degrees/Licenses			Anticipated Retiren	ent Age Pre-	Injury
Pre-Injury Occupation					
Post-Injury Occupation (if PI case)			% I	mpairment (i	f PI case)
Normal Life Expectancy Pre-Injury? Yes	No	Normal Wor	klife Expectancy Pre-In	jury? Yes	No

	Spouse	Information	•	•
Spouse Name		Gender	Birth Date	Race
Spouse Occupation				
Spouse Education/Degrees/Licens	25			
Normal Life Expectancy? Yes	No	Normal Workl	ife Expectancy? Yes	No
roman Line Empectancy. Tes	110	THORIDA WOLL	ne Emperimely. Tes	110

Plaintiff Dependent Children Information								
Name	Birth Date	Age	Name	Birth Date	Age			



Life Expectancy

Source: U.S. Department of Health and Human Services, Centers for Disease Control and Prevention, National Center for Health Statistics, National Vital Statistics System, United States Life Tables, 2009, National Vital Statistics Reports, Vol. 62, No. 7, January 6, 2014

http://www.cdc.gov/nchs/data/nvsr/nvsr63/nvsr63_07.pdf

able 5. Life table for white	males, Hoitad Cto	too 2010	National VI	tal Statistics Reports,	VOI. 03, NO. 7, NOVE	mber 6, 2014
readsheef version available from: #			Mostions/M/SR/62_07/	Table05.xlsr		
	Probability of dying between ages x to	Number surviving to	Number dying between ages x to	Person-years lived between ages x to	Total number of person-years lived	Expectation of life :
	X+1	age x	X+1	X+1	above age x	age x
Age	q(x)	I(X)	a(x)	L(x)	T(x)	e(x)
1	0.01	100,000 99,438	562 40	99,509 99,418	7,654,399 7,554,890	76.5 76.0
3	0.00	99,438	29	99,418	7,554,890	75.0
4	0.00	99.369	24	99.357	7.356.089	74.0
š	0.00	99,345	17	99,336	7,256,732	73.0
	0.00	99,328	16	99,320	7,157,395	72.1
	0.00	99,313 99,299	14	99,306 99,293	7,058,075 6.958,769	71.1 70.1
	0.00	99,299	12	99,283	6,859,477	70:1 69:1
0	0.00	99.277	8	99.272	6.760.195	68.1
41	0.00	99,268	7	99,265	6,660,923	67.1
12	0.00	99,261	8	99,257	6,561,658	66.1
13	0.00	99,253	12	99,247	6,462,401	65.1
14	0.00	99,241 99,222	20 30	99,231 99,206	6,363,154 6,263,922	64.1 63.1
16	0.00	99,191	41	99,171	6,164,716	62.1
17	0.00	99.150	52	99.124	6.065.545	61.2
18	0.00	99,098	63	99,066	5,966,421	60.2
19	0.00	99,035	75	98,997	5,867,355	59.2
20	0.00	98,969	87	98,916	5,768,358	58.3
21 22	0.00	98,872 98,771	101 113	98,822 98,715	5,669,443 5,570,621	57.3 58.4
23	0.00	98,658	122	98,598	5,471,906	55.5
24	0.00	98.537	126	98.474	5.373.309	54.5
25	0.00	98.411	127	98.347	5.274.835	53.6
26	0.00	98,284	126	98,221	5,176,487	52.7
27	0.00	98,158	126	98,095	5,078,267	51.7
-28	0.00	98,031	127 128	97,968	4,980,172 4,882,204	50.8 49.9
-29 -30	0.00	97,906 97,777	128	97,841 97,712	4,882,204	49.9
31	0.00	97.647	132	97.581	4,686,651	48.0
-32	0.00	97.515	135	97,447	4,589,070	47.1
-33	0.00	97,380	137	97,311	4,491,623	46.1
34	0.00	97,242	140	97,172	4,394,312	45.2
35	0.00	97,102	144	97,030	4,297,140	44.3
-36	0.00	96,968	149 155	96,884	4,200,109	43.3 42.4
-37 -38	0.00	96,810 96,655	162	96,732 96,574	4,103,225 4,006,493	42.4
-39	0.00	96,492	171	96.407	3,909,919	40.5
40	0.00	96,321	181	96,231	3,813,512	39.6
-41	0.00	96,140	192	96,044	3,717,281	38.7
•	0.00	95,948	206	95,845	3,621,237	37.7
-43	0.00	95,742 95,517	225 250	95,629 95,392	3,525,392	36.8 36.9
-44 -65	0.00	95,517 95,267	250 278	95,392 95.128	3,429,763	35.9 35.0
-46	0.00	94,989	207	94.835	3 239 243	34.1
q	0.00	94,681	337	94,513	3,144,408	33.2
-48	0.00	94,345	367	94,161	3,049,895	32.3
-49	0.00	93,978	399	93,778	2,955,734	31.5
-50	0.00	93,579	433	93,363	2,861,955	30.6
-51	0.01	93,146	468 505	92,912 92,426	2,768,593	29.7 28.9
52 53	0.01	92,678 92,173	505 543	92,426 91,902	2,675,681 2,583,255	28.9 28.0
54	0.01	91,630	584 584	91,902	2,563,255	20.0
55	0.01	91,047	627	90,733	2,400,015	26.4
-56	0.01	90,420	674	90.083	2,309,281	25.5
-57	0.01	89,746	723	89,385	2,219,198	24.7
-58	0.01	89,024	773	88,637	2,129,813	23.9
-59	0.01	88,251	822	87,840	2,041,176	23.1
H60	0.01 0.01	87,429 86,559	870 918	86,994 86,099	1,953,336 1,866,342	22.3 21.6
-62	0.01	85,640	970	85.155	1,780,243	20.8



Worklife Expectancy

Source: "The Markov Process Model of Labor Force Activity: Extended Tables of Central Tendency, Shape, Percentile Points, and Bootstrap Standard Errors", Gary Skoog, James Ciecka & Kurt Krueger, Journal of Forensic Economics, 22(2) 2011, pp. 165-229

				Skoo	g, Cie	cka	& Kru	eger				187
							_					
						Table						
	WLE	Character	istics fo	or Inii	пашу.	Activ	e Men	with As	sociate s	Degre	e	
Age	Mean	Median	Mode	SD	SK	KU	10%	25%	75%	90%	WLE-B	SE-B
19	40.12	41.50	42.50	9.71	-0.98		28.50	55.50	46.50	50.50	40.12	0.52
20	59.27	40.50	41.50	9.60	-0.95	4.95	27.50	54.50	45.50	49.50	59.28	0.52
21 22	58.46 57.68	59.50 58.50	40.50	9.49	-0.91 -0.87	4.84	27.50 26.50	55.50 52.50	44.50 45.50	49.50 48.50	38.47 57.67	0.55
25	56.90	57.50	59,50		-0.87	4.50	25.50	52.50	42.50	47.50	56.88	0.52
24	36.00	57.50	58.50	9.11	-0.78	4.45	24.50	51.50	42.50	45.50	36.08	0.52
25	55.27	56.50	57.50	8.99	-0.75	4.52	24.50	50.50	41.50	45.50	55.25	0.52
25	54.44 55.60	55.50 54.50	36.50 35.50	8.87 8.77	-0.00	4.20	25.50 22.50	29.50	40.50 59.50	44.50 45.50	54.45 55.59	0.52
28	32.75	55.50	34.50			5.97	21.50	27.50	38.50	42.50	32.73	0.52
29	51.88	52.50	55,50	8.57	-0.57	5.86	21.50	27.50	57.50	41.50	51.87	0.52
50	51.02	51.50	52.50	8.47	-0.55	5.76	20.50	26.50	56.50	40.50	51.00	0.51
51	50.15	50.50	51.50		-0.50	5.67	19.50	25.50	55.50	40.50	50.14	0.51
52 55	29.27	29.50 28.50	50.50 29.50	8.29	-0.46	5.50	18.50 17.50	24.50 25.50	54.50 55.50	59.50 58.50	29.25	0.50
54	27.48	28.50	28.50	8.12	0.30	5.42	17.50	22.50	32.50	57.50	27.46	0.50
35	26.58	27.50	27,50	8.04	-0.55	5.55	16.50	21.50	51.50	56.50	20.67	0.50
35	25.60	26.50	26.50		-0.52	5.28	15.50	20.50	51.50	35.50	25.68	0.50
57	24.81	25.50	25.50		-0.29	5.22	14.50	19.50	50.50	54.50	24.90	0.50
58 59	25.95	24.50	24.50	7.79	-0.26 -0.22	5.17	15.50 12.50	19.50	29.50	55.50	25.02	0.50
40	25.06	25.50 22.50	25.50	7.70		5.12	12.50	18.50	28.50 27.50	52.50 51.50	25.05	0.50
41	21.56	21.50	21.50	7.50	-0.15	5.05	11.50	16.50	26.50	50.50	21.56	0.50
42	20.52	20.50	20.50	7.59	-0.11	2.99	10.50	15.50	25.50	29.50	20.52	0.50
45	19.68	19.50	20.50	7.29	-0.08	2.95	10.50	14.50	24.50	28.50	19.07	0.50
44	18.84	19.50	19.50			2.92	9.50	14.50	25.50	27.50	18.85	0.50
45 45	18.00	18.50 17.50	18.50	7.07 6.95	0.00	2.89	8.50 7.50	15.50	22.50 21.50	25.50	17.17	0.50
47	16.55	16.50	16.50	6.84	0.04	2.85	7.50	11.50	20.50	25.50	10.55	0.50
48	15.55	15.50	15.50	6.72	0.15	2.84	6.50	10.50	20.50	24.50	15.54	0.50
40	14.76	14.50	14.50	6.59	0.17	2.84	6.50	10.50	19.50	25.50	14.76	0.51
50	15.98	15.50	15.50	6.45	0.22	2.85	5.50	9.50	18.50	22.50	15.99	0.29
51	15.22	15.50	12.50	6.51	0.27	2.86	4.50	8.50	17.50	21.50	15.25	0.29
52 55	12.48	12.50 11.50	11.50	5.17 5.01	0.52	2.89	4.50 5.50	8.50 7.50	16.50 15.50	20.50 19.50	12.48	0.28
54	11.10	10.50	9.50	5.85	0.45	2.97	5.50	6.50	14.50	18.50	11.10	0.28
55	10.44	10.50	8.50	5.68	0.49	5.05	5.50	6.50	14.50	17.50	10.45	0.28
56	9.80	9.50	7.50	5.52	0.55	5.10	2.50	5.50	15.50	17.50	9.81	0.28
57	9.19	8.50	6.50	5.55	0.61	5.18	2.50	5.50	12.50	16.50	9.20	0.28
58 59	8.61	8.50 7.50	5.50 5.50	5.18	0.67	5.27	2.50	4.50	11.50 11.50	15.50 14.50	8.61 8.05	0.28
00	7.52	6.50	4.50	4.85	0.80	5.46	1.50	5.50	10.50	14.50	7.51	0.28
61	6.99	6.50	6.50	4.70	0.85	5.57	1.50	5.50	9.50	15.50	7.00	0.28
62	6.54	5.50	5.50	4.55	0.91	5.68	1.50	2.50	9.50	12.50	6.56	0.28
65	6.15	5.50	4.50	4.59	0.97	5.80	1.50	2.50	8.50	12.50	6.17	0.29
64	5.79	4.50 4.50	3.50 2.50	4.25	1.03	5.92 4.04	1.50 0.50	2.50	8.50 7.50	11.50	5.90 5.45	0.28
66	5.00	4.50	1.60	5.95	1.14	4.12	0.50	1.50	7.50	10.50	5.07	0.29
67	4.77	5.50	0.50	5.84	1.18	4.17	0.50	1.50	6.50	10.50	4.75	0.50
68	4.57	5.50	0.50	5.72	1.21	4.10	0.50	1.50	6.60	9.50	4.55	0.50
69	4.52	5.50	0.50	5.61	1.24	4.15	0.50	1.50	6.50	9.50	4.51	0.51
70 71	4.08 5.92	5.50 2.50	0.50	5.55 5.45	1.24	4.04 5.85	0.50	1.50	5.50 5.50	9.50	4.09	0.55
72	5.85	2.50	0.50	5.57	1.12	5.55	0.50	1.50	5.50	9.50	5.90	0.58
75	5.80	2.50	0.50	5.28	1.01	5.21	0.50	1.50	5.50	8.50	5.74	0.41
74	5.85	2.50	0.50	5.14	0.88	2.94	0.50	1.50	5.50	8.50	5.81	0.46
75	5.76	2.50	0.50	2.95	0.79	2.77	0.50	1.50	5.50	8.50	5.65	0.44

Column	190			JOUR	NAL (of Fo	REN	SIC E	CONO	MICS			
No. Column Colu						1	Table	11					
		Cha	racterist	ics for I	nitiall	y Activ	ve Me	n with	Profes	sional (or PhD	Degree	
14												•	
1.5													
1													
The color of the													
18													
10													
15													
1													
12 14 15 15 15 15 15 15 15													
15													
15													
15	54	55.20	34.50	54.50	8.88	-0.84	4.12	21.50	28.50	59.50	45,50	55.17	0.58
1	55	52.50	55.50	55.50	8.78	-0.80	4.01	21.50	27.50	58.50	42.50	52.26	0.58
18	56	51.50	52.50	52.50	8.00	-0.75	5.91	20.50	26.50	57.50	41.50	51.56	0.58
50													
40 277 288													
1 262 7150 7150 7150 830 830 838 1810 7150 7150 830 257 83 83 83 83 83 83 83 83 83 83 83 83 83													
1													
42 1500 1550 1550 1500 1500 4500 1701 1450 2050 2050 5450 1450 2050 2050 4450 1500 1500 1500 1500 1500 1500 1													
4 2111 2480 2480 7.57 7.66 118 1350 1350 1250 250 250 250 250 250 250 250 250 250													
48 213 214 215													
12.50 12.5													
47 1244 2150 7150 751 551 652 150 1150 1550 2550 5150 7140 0.59 48 1056 1050 1050 1050 1050 1050 1050 1050													
1870 1880													
18													
10													
\$\frac{1}{11}\$ 1168 1850 1750 700 -0.15 271 850 1350 2250 7750 1754 0.55 \$\frac{1}{15}\$ 11710 1750 1850 4850 750 1750 1750 1750 1750 1750 1750 175													
15 15 15 15 15 15 15 15													
14													
15	55	16.29	16.50	15.50	6.75	-0.02	2.61	7.50	11.50	20.50	25.50	16.25	0.59
15	54	15.46	15.50	14.50	6.59	0.05	2.56	6.50	10.50	20.50	24.50	15.42	0.39
57 1500 1550 1550 1550 157 015 248 440 850 1750 1750 150 150 040 845 85 1720 1150 150 150 150 150 040 85 85 1720 1510 150 150 150 150 150 150 150 150 1	55	14.64	14.50	15.50	6.45	0.08	2.55	6.50	10.50	19.50	25.50	14.60	0.59
15													
15													
00 1079 1030 1830 1870 1072 246 530 630 1450 1570 1007 0.60 11 1011 9.07 1750 1750 1750 1750 1750 1750 1750 17													
\$\begin{array}{cccccccccccccccccccccccccccccccccccc													
62 8.47 8.80 6.80 8.40 0.41 2.46 2.50 8.50 1.50 1.50 0.20 2.2 2.50 8.50 1.50 1.50 8.60 2.50 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.20 8.60 8.													
60 8.77 8.00 6.00 8.23 0.45 2.46 2.00 4.00 12.00 15.00 8.21 0.50 4.46 12.00 15.00 8.21 0.50 4.00 12.00 15.00 8.21 0.50 4.00 12.00 15													
64 8.77 7.80 8.50 8.07 0.46 2.46 2.50 4.50 11.50 15.50 8.22 0.50 65 7.70 0.50 4.50 4.50 4.50 11.50 15.50 8.22 0.50 66 7.70 0.50 4.50 4.50 4.50 4.50 4.50 4.50 4.5													0.58
65 7.70 6.80 440 682 682 648 180 5.80 11.00 14.80 7.84 041 67 7.80 68 7.71 04.80 7.80 7.80 7.80 7.80 7.80 7.80 7.80 7													
65 721 580 580 580 454 685 246 180 580 1805 1450 737 045 77 680 680 580 445 681 444 180 51 180 180 180 50 57 73 045 69 612 580 180 445 612 445 180 180 180 180 67 67 67 68 69 612 580 180 180 180 612 614 180 180 180 180 180 180 080 084 71 887 880 080 257 648 248 180 280 880 180 180 882 684 71 887 880 080 257 648 248 180 280 880 180 180 682 684 71 887 880 080 257 648 248 180 280 880 180 180 684 71 487 880 080 257 648 248 180 280 880 180 180 684 71 487 880 080 257 648 248 180 280 780 880 180 180 684 71 488 880 080 257 680 248 080 257 680 780 780 880 487 644													
67 630 630 150 150 645 664 124 130 530 1305 1505 0.73 0.44 68 644 65 645 645 645 645 645 645 645 645													
68 0.44 5.80 2.00 4.59 0.54 2.62 1.80 2.50 2.50 1.50 0.64 0.45 0.45 0.61 0.61 0.61 0.61 0.62 0.45 0.45 0.45 0.45 0.45 0.45 0.45 0.45													
99 812 550 150 418 082 241 1.10 2.00 9.00 12.00 0.00 0.45 70 5.55 5.50 0.50 5.97 0.51 2.40 0.50 2.50 8.50 11.50 5.52 0.45 71 5.57 5.50 0.50 3.74 0.49 2.41 0.50 2.50 8.50 10.50 5.59 0.45 72 5.28 4.50 0.50 3.50 0.40 2.44 0.50 2.50 7.50 10.50 5.52 0.45 73 4.00 4.50 0.50 3.50 0.69 2.40 0.50 2.50 7.50 0.50 5.52 0.45 73 4.00 4.50 0.50 3.50 0.69 2.40 0.50 2.50 7.50 0.50 4.07 0.44													
70 585 5.50 0.50 5.97 0.51 2.40 0.50 2.50 8.50 11.50 5.52 0.45 12 5.52													
71 5.57 5.50 0.50 5.74 0.49 2.41 0.50 2.50 8.50 10.50 5.59 0.45 72 5.28 4.50 0.50 5.50 0.49 2.44 0.50 2.50 7.50 10.50 5.52 0.45 75 4.96 4.50 0.50 5.26 0.50 2.49 0.50 2.50 7.50 9.50 4.97 0.45													
75 4.95 4.50 0.50 5.26 0.50 2.49 0.50 2.50 7.50 9.50 4.97 0.44	71	5.57	5.50	0.50	5.74	0.49	2.41	0.50	2.50	8.50	10.50	5.59	0.45
74 4.51 4.50 5.50 5.02 0.55 2.55 0.50 2.50 6.50 8.50 4.51 0.45													
	74	4.61	4.50	5.50	5.02	0.55	2.55	0.50	2.50	6.50	8.50	4.61	0.45



Discount Rate

Source: U.S. Federal Reserve Statistical release

http://www.federalreserve.gov/releases/H15/

						371		
H.15 (519) SELECTED INTEREST RATES Yields in percent per annum					For u			h 2, 20
Instruments	2015 Feb 23	2015 Feb 24	2015 Feb 25	2015 Feb 26	2015 Feb 27	Week Feb 27	Ending Feb 20	2015 Feb
Federal funds (effective) ^{1 2 3} Commercial Paper ^{3 4 5 6}	0.11	0.11	0.11	0.11	0.06	0.12	0.12	0.11
Nonfinancial 1-month 2-month 3-month	0.08 0.04 0.14	0.07 0.10 0.12	0.07 0.09 0.12	0.08 0.10 0.12	0.08 n.a. n.a.	0.08 0.08 0.13	0.06 0.09 0.12	0.08 0.09 0.12
Financial 1-month 2-month 3-month	0.09 0.11 0.14	0.10 0.11 0.14	n.a. 0.11 0.15	0.09 0.11 0.14	0.09 0.12 0.15	0.09 0.11 0.14	0.10 0.12 0.16	0.10 0.12 0.15
Eurodollar deposits (London) ^{3 7} 1-month 3-month 6-month	0.19 0.30 0.37							
Bank prime loan ^{2 3 a} Discount window primary credit ^{2 a}	3.25 0.75							
Treasury bills (secondary market) ³ 4 4-week 3-month 6-month	0.01 0.02 0.08	0.02 0.02 0.08	0.02 0.02 0.07	0.02 0.03 0.07	0.02 0.02 0.07	0.02 0.02 0.07	0.02 0.02 0.07	0.02 0.02 0.07
1-year Treasury constant maturities Nominal ¹⁰ 1-month	0.20	0.20	0.19	0.19	0.19	0.19	0.22	0.21
3-month 6-month 1-year 2-year	0.02 0.08 0.22 0.64	0.02 0.08 0.22 0.60	0.02 0.07 0.21 0.61	0.03 0.07 0.22 0.66	0.02 0.07 0.22 0.63	0.02 0.07 0.22 0.63	0.02 0.07 0.24 0.67	0.02 0.07 0.22 0.62
3-year 5-year 7-year	1.03 1.56 1.88	0.97 1.47 1.79	0.98 1.47 1.78	1.04 1.54 1.86	1.01 1.50 1.82	1.01 1.51 1.83	1.06 1.58 1.92	0.99 1.47 1.79
10-year 20-year 30-year Inflation indexed''	2.06 2.44 2.66	1.99 2.38 2.60	1.96 2.35 2.56	2.03 2.39 2.63	2.00 2.38 2.60	2.01 2.39 2.61	2.11 2.49 2.72	1.98 2.34 2.57
5-year 7-year 10-year 20-year 30-year	0.22 0.30 0.34 0.58 0.79	0.14 0.23 0.27 0.51 0.73	0.11 0.20 0.24 0.48 0.70	0.05 0.23 0.24 0.52 0.72	0.01 0.13 0.17 0.44 0.68	0.11 0.22 0.25 0.51 0.72	0.24 0.34 0.39 0.64 0.84	0.11 0.22 0.26 0.52 0.73
Intlation-indexed long-term average ¹² interest rate swaps ¹³ 1-year	0.64	0.58	0.54	0.55	0.51	0.56	0.69	0.58
2-year 3-year 4-year 5-year	0.90 1.26 1.52 1.71	0.89 1.24 1.50 1.68	0.86 1.19 1.44 1.62	0.89 1.23 1.48 1.66	0.88 1.23 1.48 1.66	0.88 1.23 1.48 1.67	0.91 1.26 1.53 1.72	0.87 1.20 1.45 1.63
7-year 10-year 30-year Corporate bonds	1.98 2.21 2.59	1.95 2.18 2.56	1.87 2.10 2.48	1.90 2.12 2.48	1.91 2.14 2.51	1.92 2.15 2.52	1.98 2.21 2.59	1.87 2.10 2.47
Moody's seasoned Asa ¹⁴ Baa Baa State & local bonds ¹⁵ Conventional mortoages ¹⁶	3.70 4.54	3.65 4.48	3.61 4.45	3.64 4.47 3.62 3.80	3.64 4.46	3.65 4.48 3.62 3.80	3.77 4.64 3.62 3.76	3.61 4.51 3.58 3.71



Earning Capacity

Source: Historical earnings: W-2, tax return, paystubs, deposition

Source: Regional data

http://www.bls.gov/oes/current/oessrcma.htm

Source: Educational Attainment

http://www.bls.gov/webapps/legacy/cpswktab5.htm

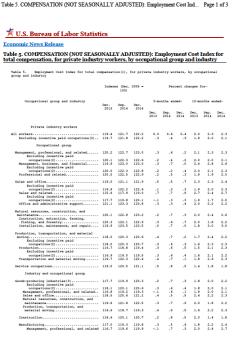




Earnings Growth Rate

Source: Bureau of Labor Statistics, Employment Cost Index, Table 5, Compensation (Not Seasonally Adjusted) Employment Cost Index for Total Compensation, For Private Industry Workers, by Occupational Group and Industry

http://www.bls.gov/news.release/eci.t05.htm



http://data.bls.gov/cgi-bin/print.pl/news.release/eci.t05.htm

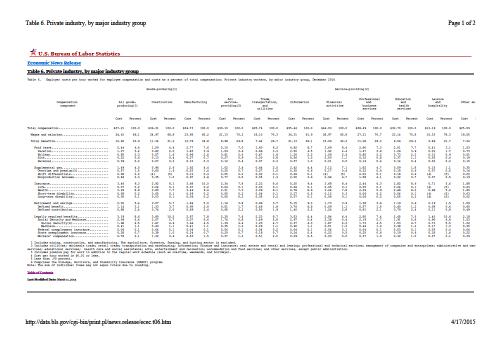
3/25/201



Fringe Benefits

Source: Bureau of Labor Statistics Economic News Release, "Employer Costs for Employee Compensation", Table 6. Employer costs per hour worked for employee compensation and costs as a percent of total compensation

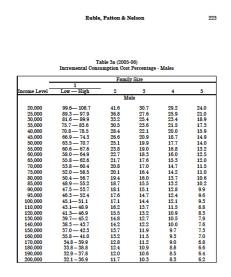
http://www.bls.gov/news.release/ecec.toc.htm





Personal Consumption

Source: "Patton-Nelson Personal Consumption Tables 2005-06", Michael R. Ruble, Robert T. Patton and David M. Nelson, Journal of Forensic Economics 20(3), 2007





Loss Production of Household Services

Source: Expectancy Data, The Dollar Value of a Day: 2011 Dollar Valuation. Shawnee Mission, Kansas, 2012.

Expectancy Data
Economic Demographers

The Dollar Value of a Day

Time Diary Analysis 2011 Dollar Valuation



Loss Production of Household Services

National Rates to Regional Adjustment Source: Bureau of Economic Analysis, CA1-3 Personal income summary

Bureau of Economic Analysis

Bureau of Economic Analysis									
CA1 Personal Inco Personal Income	me Summary: Personal Income, Popul	ation	, Per	Capi	ita				
Percent of U.S.									
County									
GeoFips GeoName Lin	neCode Description	2008	2009	2010	2011	201			
47157 Shelby	Personal income (thousands of dollars)								
47157 Shelby	2 Population (persons) 1/	0.3							
47157 Shelby	3 Per capita personal income (dollars) 2/	97.8	98.2	98.0	96.3	97			
		112 waf	Toot on		onula	tion			
Legend / Footnotes:			иеси сс	пипиу р	орина	uon			
•	ear population estimates. Estimates for 2010-20 of March 2014.	1316							
1/ Census Bureau midy estimates available as c	of March 2014.	•	onula	tion es	timate	25			
1/ Census Bureau midy estimates available as c 2/ Per capita personal		lyear p			timate	IS.			

Page 1 of 1



The Basic "Formula"

- + Loss of Earning Capacity
- Mitigating Earnings
- Personal Consumption
- **✓** =
 - = Net Earnings Loss
- **1**
- + Loss of Fringe Benefits
- 1
- + Lost Production of Household Services
- **✓**
- + Future Medical Expenses
- = Total Loss (i.e., Total Damages)



Present Valued



To the Spreadsheet!!!